

Today's **COSMETIC** surgeons are faced with a growing list of challenges that define their needs and the solutions they require to operate effectively in a constantly changing and highly competitive field.

Our national network of Sales Consultants are committed to bringing you products and services to transform your aesthetic practice.

<b>Tips for an uncertain economy</b> –Follow the dotted line value solution to our Henry	/ Schein private bro	and <b>4-5</b>
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Effective treatments for your patients equal revenue for your practice		12-13

# At **Henry Schein**, we are committed to meeting the service and supply needs of your aesthetic practice as you strive to provide better outcomes for your patients.













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### **Spotlight on:** COST SAVING TIPS



### **✓** Be flexible.

Despite the economic downturn, patients continue to demand new products and services. And, so it follows that the more you offer, the more patients you will attract. You can also bundle existing services for a single fee. You may even market this approach as a "buy three, get one free" package for budget-conscious prospects. Take a close look at the demography you are trying to reach and set your prices for affordability. Do what you can to further accommodate varying budgets in your market by offering patient-financing options that allow payment over time.

### **✓** Be open to new opportunities.

You may be tempted to do the opposite in difficult economic times, but you might actually consider expanding your business. This may be a good time to evaluate the acquisition of an existing medical practice that's unable or unwilling to withstand an economic downturn or may be considering retirement. Make sure you perform due diligence on the business—and always review profit-and-loss statements with your accountant before making any decisions.

### ✓ Are you aware of the substantial opportunities gained by acquiring equipment and technology this year?

If you are planning an office expansion, check with your tax advisor concerning the new 2009 Section 179 Tax Deduction allotments. This tax law will allow you to lower your taxable income, boost the productivity of your practice, and offer new and improved treatments. The Economic Stimulus Act of 2009 is now in effect, and is worth looking into. IRS Section 179 encourages small-business owners, sole proprietorships, partnerships, and corporations (including LLCs) to invest in equipment by allowing them to deduct the asset's value in the first year. The 2009 limit is \$250,000. Invest in your practice and capitalize on this tax benefit.

Consult your tax advisor for specific details. Your Sales Consultant can schedule a no-cost, no-obligation visit to explore equipment opportunities based on your specialty. In addition, Henry Schein offers leasing and financing for your large-equipment purchases through Henry Schein Financial Services. For details, call 1-631-843-5554.

# "Does Henry Schein have private brand products that are competitively priced and offer consistent high-end quality as well?"

### ✓ HENRY SCHEIN® BRAND

# We do that!

Quality Products From a Company You Trust!

### DON'T FORGET YOUR VALUE-PRICED WOUND CARE AND SURGICAL SUPPLIES











Non-sterile	Gauze
100-2524	8-Ply, 2" x 2"200/Pkg.
100-1570	12-Ply, 2" x 2"200/Pkg.
100-6458	8-Ply, 3" x 3"200/Pkg.
100-5004	12-Ply, 3" x 3"200/Pkg.
100-5952	8-Ply, 4" x 4"200/Pkg.
100-1444	12-Ply, 4" x 4"200/Pkg.
Sterile Surg	ical Drapes
900-4685	· · · · · · · · · · · · · · · · · · ·
900-4686	Non-Fenestrated, 18" x 26", Blue50/Box
Sterile Surg	ical Instruments
100-5255	Disposable Scalpels, #1510/Box
100-5622	Disposable Scalpels, #1110/Box
100-0249	Surgeons Blades, #15100/Box
Premium Po	aper Tape, Hypoallergenic
101-9673	1" x 10 Yd12/Box

Adhesive B		
900-4505	%" Sheer Spot	. 100/Box
Sterilization	Products	
100-6950	CSR Wrap, 24" x 24"	100/Case
100-4683	CSR Wrap, 18" x 18"	
104-8993	Autoclave Indicator Tape, 1" x 60 Yd	
104-6133	Autoclave Indicator Tape, 3/4" x 60 Yd	
108-9627	Sterilization Pouch, Self-sealing, 3½" x 9".	
108-9121	Sterilization Pouch, Self-sealing, 51/4" x 10"	
108-8303	Sterilization Pouch, Self-sealing, 7½" x 13"	
104-7575 900-4680	dage Rolls, Latex-free (Compare to Ace®)         4" x 4½ Yd.         6" x 4½ Yd.         2" x 4½ Yd.	10/Box
3-Ply Surgion 104-6809 104-3809 104-3730	Cal Masks Tie-On, Pleated, Fluid Resistant Ear Loop, Latex-free, Blue Ear Loop, Latex-free, Pink	50/Box
Wound Clo 900-4314 900-4315	½" x 4"	

### **Spotlight on:** ANESTHESIA AND MONITORING

Statistics show that anesthesia today is safer and more effective than ever before. Due to advancements in monitoring technology and anesthetic drugs, extensive specialty education and training, and high professional standards.

In 1993, a pre-anesthesia checkout recommendation was developed and widely accepted to be an important component of safe anesthesia practice. The updated Pre-Anesthesia Checkout Design Guideline can be viewed by logging on to <a href="http://www.asahq.org/clinical/fda.htm">http://www.asahq.org/clinical/fda.htm</a>

# **WelchAllyn**°



Atlas Monitor
A cost-effective monitor with all the parameters for conscious sedation procedures.

- Affordable: One of the least expensive, ECG and ETCO2 device for sale
- Simple to use: Easy and straightforward operation
- Big bright LCD panel: Easy to see from a distance
- Multi-parameter: Facilities can choose the parameters they need
- Flexible mounting options: Mobile stand, wall mount or desk top



Welch Allyn

- Take vital signs in about half the time: Increases efficiency
- Simple to use: Easy and straightforward operation
- Error messages display with error codes: Easier troubleshooting
- Flexible mounting options: Mobile stand, wall mount or desktop
- Interfaces with select digital scales: Simple to enter weight:
- Can manually enter weight, height, respiration rate and pain level;

BMI: More comprehensive data collection

Call your Henry Schein Representative to discuss the best monitoring devices for your practice.

### Spotlight on: SURGICAL PROCEDURES REQUIRING ANESTHESIA AND MONITORING

# PRE-OPERATIVE MONITORING

#### Recommended Units: Spot LXi, Spot



#### **Spot Vital Signs® Devices**

Vital signs in seconds with hospitalgrade technology that's easy to use, accurate and affordable.

- Measures NIBP, pulse rate, temperature and SpO2 in about 30 seconds
- IR Connectivity to Electronic Medical Records
- Lightweight and portable with a variety of mounting options
- All configurations include NIBP, pulse rate and MAP
- Optional—SureTemp® thermometry, Masimo® or Nellcor pulse oximetry

#### **Call For Pricing**



Secureline<sup>™</sup> Surgical Skin Marker 120-2370 10/Box

#### MINIMAL/MODERATE

(Conscious Sedation): e.g., Deep Chemical Peels, Dermabrasion, Facial Procedures, Liposuction

#### Recommended Units: VSM, Atlas

Cocaine Topical Solution-Cll 111-7892 4mL Bottle

Compare to Xylocaine w/ Epi® Lidocaine & Epi 30mL MDV 104-6822 25/Box

Compare to Sublimaze® Fentanyl 50mcg 2mL Ampule-Cll 104-6530 10/Box

Compare to Versed®
Midazolam 5mg./mL 2mL SDV
104-5700 10/Box



IV Set w/2 Injection Site 106" 15Dr/mL 507-1423 Each

# DEEP SEDATION GENERAL ANESTHESIA

Facial Procedures, Implants, Body Contouring Procedures, Liposuction

#### **Recommended Units: Atlas**

Anesthesia Breathing Circuits 143-1351 20/Case

Suprane Inhalation Liq, 240mL 101-0566 6/Case

Yankauer Suction Tip, No Vent 788-2392 50/Case

**Suction Tubing, Sterile ¼" x 10" 520-6809** 50/Case

Jackson Pratt Suction Reservoir 100cc 153-9024 10/Box

# POST OPERATIVE MONITORING

Recommended Units: VSM, Spot, Spot LXi



Vital Signs Monitor 300 Series
For simple and accurate vital signs assessment or continuous monitoring, this monitor is the definition of "advanced monitoring made affordable."



Body Toaster Spa Wrap 110-7082 Each

See pages 10-11 for post operative compression, pain management and cold therapy products.

### Spotlight on: LIPOSUCTION

Liposuction is the third most frequently performed cosmetic surgical procedure. Source: ASPS

While the economy has slowed down the demand for this procedure, it is still the most frequently requested procedure for ethnic patients, enjoying a 13% increase in 2008. Source: ASPS





**Phantom** These aspirators are the only suction devices that allow for the attachment of up to 4 collection canister systems at one time. This feature virtually eliminates the need to make time-consuming canister changes during the procedure.

All Phantom aspirators have been awarded the UL, c-UL and CE marks of design and manufacturing quality excellence.

**111-6149** 0 - 4.0 scfm/0 - 27.5 inches hg @ sea level 115 VAC**111-6372** 0 - 8.4 scfm/0 - 29.5 inches hg @ sea level 115 VAC



# We have a full line of KMI® Liposuction Products!

ask your Sales Consultant about any custom cannula you prefer

**Don't forget:** Scalpels, Sutures, Cannula Cleaning Brushes, Ultrasonic Cleaning Products, Inline Filters, IV Fluid Warmer; IV Solutions, Lidocaine w/Epi; Surgical Markers, Elastic Netting, Super Absorbent Chux, Positioning Pillows, Anesthesia and Monitoring Products



# Spotlight on: LIPOSUCTION 9

	DON'I	FORGET YOUR	K.M.I. ACCESSOR	IES FOR THE FOLLO	WING PROCEDURES:			
	FACIAL/CERVICAL	UPPER BACK	ARMS	ABDOMINAL	FLANK/WAIST	Витгоскѕ	THIGHS	
Aspiration Tubing	SFRT 111-6160	HFTD 111-9477	SFRT 111-6160		HFTD 111-9477	7		
Tumescent Infiltration Tubing	rikd 113-4317			AFTD 175-3270 \$134.29				
Tumescent Infiltration Needle	Specify: BAN1.56IL 113-4464 or FAN1.516IL 223-0381	BAN14251	BAN1425IL 113-4306 BAN1230IL 111-7429 BAN1425IL 113-4306					
Tissue Harvesting Cannula	Specify: MAN1415LL 223-0397 or MAN2.515LL 223-0398	MAN315LI	MAN315IL 223-0401 Specify MAN315IL 223-0401 or MAN323IL 223-0402					
Small Tissue Infiltration Cannula	Specify:  MIN1169IL 175-0186  or  MIN2169IL 113-4713  or  MIN3169IL 175-0191  or  MINV169IL 175-0192	Specify: MIN1323IL 113-5399 or MIN2323IL 175-0193 or MIN3323IL 175-0195			NA			
Small Tissue Luer Transfer Devices	ш14 223-0392		N	A		цз 111-9950	NA	
Suction Cannula	SPA2.515IL 223-0417 or SPA2.515BH 223-0416	Specify:         Specify:         Specify:         Specify: MAD3308H 111-6150 or MAD4308H 111-6898           SPA3268H 840-6485 or MRC3268H 223-0407 or MRC3268H 223-0386         Specify: MRC3308H 111-6901 or MRC4308H 111-6902			.0393 1-6899 or 111530BH 223-0390	)		
Cannula Cleaning Brushes	Specify: SIB12 223-0411 SIB14 223-0412 SIB16 175-0183	SLB3 111-6161	pecify: SIB12 223-0411 2 SIB16 223-0413	Specify:  SLB3 111-6161 SLB4 223-0414  SLB5 223-0415 SLB12 223-0411  SLB14 223-0412 SLB16 223-0413				
<b>BD</b> Luer-Lock Syringe	1CC 987-5471 or 3CC 987-1962 or 5CC 987-4992 or 10CC 987-5914		N	A		10CC 987-5914 or 30CC 987-7761 or 60CC 987-3800	NA	
Compression Garments		See Page 10 For	a Selection of Co	mpression Garme	nts by Surgical Pr	rocedures		

### **Spotlight on:** COMPRESSION THERAPY

Healing and Recovery is a key component in the patient satisfaction equation. Proper compression speeds healing and minimizes patient discomfort. "Ease of application for compression therapy products is likely to improve compliance among patients and clinicians," notes the analyst.

#### **HEAD AND NECK PROCEDURES**



- Liposuction of chin, neck and cheeks.
- Rhitidectomy (Facelift)

Universal Facial Garment-One Size

White: 101-1472 Black: 108-5668

- Liposuction for chin, neck, and cheeks.
- Otoplasty (Ear pinning)
- Rhitidectomy (Facelift)



Universal Facial Wrap One Size 10/Box **272-7587** 

### Can we help you with these related products?

Ask your representative for:

- Pain Pumps Cold Therapy Products
- Post-surgical Patient Care Products
- Secondary Compression Garments
- Scar Management

#### LIPOSUCTION BODY CONTOURING PROCEDURES



# For Mid-Torso Procedures including:

- Liposuction of abdominal areas
- Abdominoplasty (Tummy Tuck)

**Deluxe Abdominal Binder** 

	9" 3-Panel 12"4-	<u>Panel</u>
Small (30-45")	101-5804	101-1461
Large (46-62")	101-0547	101-7060
X-Large (62-75")	365-3241	272-6577

#### **Contoured Abdominal Binder**

One Size (28-44")

<u>8"</u>	<u>10"</u>	<u>12"</u>
101-7153	101-9279	101-1482

#### For Lower Body Procedures including:

- Liposuction around the buttocks, flanks, thighs, and lower abdomen
- SmartLipo<sup>™</sup> and Cool Lipo<sup>™</sup> procedures

## High Waist Compression Girdle Above Knee Contact Closure with Zipper -

Closoft Willi Elppei		
Specify	<u>Black</u>	<u>White</u>
Small (Hip Size: 33"-36")	272-0669	272-1574
Medium (Hip Size: 37"-40")	272-9923	272-0463
Large (Hip Size: 41"-45")	272-4638	272-2614
X-Large (Hip Size: 46"-50")	272-0312	272-8770
XX-Large (Hip Size: 51"-55")	272-2395	272-5799

#### **BREAST PROCEDURES**

- Breast Augmentation
- Mastopexy (Breast Lift)
- Breast Reduction

### **Compression Bra**

Sizes	(Fits BCD Cups):	
	White	<u>Beige</u>
32"	101-5269	272-2272
34"	101-5679	272-5633
36"	101-5856	272-4234
38"	101-6791	272-3578
40"	101-9602	272-5106
42"	272-9147	272-5407
44"	272-7748	272-5710

• To Stabilize Breast Implants



Breast Augmentation Wrap -272-0564 One Size (Box of 6) Breast Bandeau 421-3058 One Size (Box of 10)

### **Spotlight on:** PAIN MANAGEMENT/COLD THERAPY



### ON PainBuster **Pain Pump**

Get Back to normal faster after your plastic surgery with ON-Q® PainBuster® ON-Q® PainBuster® is a non-narcotic pain relief pump that provides continual and targeted pain relief where it's needed most.

With ON-Q® PainBuster you can expect to experience:

- Faster, more comfortable recovery
- Increased mobility
- Faster return to normal
- Reduction in narcotic-related side effects and complications

Over a million patients have enjoyed a faster, more comfortable recovery with ON-Q® PainBuster®, including those who are having the following surgeries:

- Abdominoplasty
- Breast Reconstruction/Reduction-BR

ltem#	ON-Q Pain Pump	Oelivery Time In Days)	Commonly
254-0006	270 ml x 4 (2ml/hr per site )		
	w/2.5" (6.5 cm) Dual Catheter	2–3	A, BA, BR, BL
254-0010	400 ml x 4 (2ml/hr per site)		
	w/2.5" (6.5 cm) Dual Catheter	4	A, BA, BR, BL
254-0011	100 ml x 2 ml/hr w/ 5.0"		
	(12.5 cm) Single Catheter	2	A
254-0007	270 ml x 2 ml/hr w/ 5.0"		
	(12.5 cm) Single Catheter	4–5	A
254-0008	270 ml x 5 ml/hr w/ 5.0"		
	(12.5 cm) Single Catheter	2–3	A
254-0009	270 ml x 4 (2ml/hr per site)		
	w/5.0"(12.5 cm) Dual Catheter	3	A, BA, BR, BL
254-0013	400 ml x 5 ml/hr w/5.0"		
	(12.5 cm) Single Catheter	3-4	Α
254-0018	400 ml x 4 (2ml/hr per site)		
	w/5.0" (12.5 cm) Dual Catheter	4	A, BA, BR, BL
254-0014	270 ml x 4 (2ml/hr per site)		
	w/10.0" (25 cm) Dual Catheter	2–3	A
254-0017	400 ml x 5 ml/hr (w/10.0")		
	(25 cm) Single Catheter	3–4	A
254-0016	400 ml x 4 (2ml/hr per site)		
	w/10.0" (25 cm) Dual Catheter	4	A

- Breast Augmentation-BA
- Breast Lift-BL

### Reusable Cold Comfort Gel Ice Packs



#### Pack Reusable Cold

- Brow Lifts
- Chin Augmentation
- Blepharoplasty Submental Liposuction
- Sinus Pressure

**467-5687** 12/Case



### **Facial Pack** Reusable Cold

- Facial Liposuction
- Rhytidectomy
   Facial Resurfacing **467-6589** 12/Case

### CALL FOR PRICING

#### >DON'T FORGET ACCESSORY SUPPLIES

**Bupivacaine HCl** 

104-6963 0.25% 50 mL 25/Box 104-6883 0.5% 50 mL 25/Box

Marcaine 0.5% 50 mL MDV 631-2615

**3**M™

Steri-Strip<sup>™</sup> Skin Closures

½" x 4" 50/Box 777-1358 1/8" x 3" 50/Box 777-7052

104-9843 Lidocaine HCl 2% 50 mL 25/Box

✓ HENRY SCHEIN®

Conforming Stretch Gauze-Non-sterile

104-2704 1" 12/Bg. 104-8825 2" 12/Ba.

Coban<sup>™</sup> Self Adherent Wrap 777-2083 1" x 5 yd./Pkg.



Ask your representative for: Cold Gel Round Pack Hot/Cold

- Botox® Injections Dermal Filler
- Laser Procedures Breast Procedures

**467-0126** Pink Each **467-9362** Pink 50/Case

**467-7628** Blue 50/Case

Ask us about customizing packs with your practice name!

### **Spotlight on:** POST PROCEDURE SKIN CARE

Alginates have been used in various forms for fifty years, and yet they remain a poorly understood and probably underused dressing. 4 major studies show major benefits of this compound due to its properties' moist microenvironment that promotes healing and the formation of granulation tissue.

Topical retinoids have been shown to improve the texture and fine lines of photodamaged skin.

Source: George J. Hruza, MD Journal Watch Dermatology, 2007



Violet Skincare,<sup>™</sup> Inc., your surgical after-care specialist.

# Post Operative System for Breast Augmentation and Reduction

This Moisture Repair System contains three products:

Step One: Liquid Alginate SC® 4 fl. oz.
Step Two: Advanced Healing Agent™ 4 fl. oz.

Step Three: Finishing Cream<sup>™</sup> 4 fl. oz.



"Moisture Repair System" for post-operative laser, dermabrasion, surgical peels, and facelift.

- Alginate SC® 4 fluid oz.
- Advanced healing agent 2 fluid oz.
- Finishing cream 4 fluid oz.
- Skin polisher 4 fluid oz.

176-2197

#### 176-0807

Reference 1: Torres de Castro OG, Galindo Carlos A, Torrai Bou JE., Pure calcium-sodium alginate dressing. Multicenter evaluation of chronic cutaneous lesions, Rev Enferm 1997 Sep;20(229):23-30; Reference 2: Berry DP, Bale S, Harding KG., Dressings for treating cavity wounds; J Wound Care 1996 Jan;5(1):10-17; Reference 3: Odell EW, Oades P, Lombardi T., Symptomatic foreign body reaction to haemostatic alginate; Br J Oral Maxillofac Surg 1994 Jun;32(3):178-179; Reference 4: Davey RB, Sparnon AL, Byard RW. Unusual donor site reactions to calcium alginate dressings. Burns. 2000 Jun;26(4):393-8.

Ask about promotional offers.



### Exclusively available from ■HENRY SCHEIN®

**Afirm®** Cream is a retinol cream that reduces the appearance of fine lines making the skin appear smoother and firmer. AFIRM delivers the skin improving benefits of retinol via the unique MICROSPONGE system. AFIRM is available in three strengths: 1x for sensitive skin, 2x for normal skin and 3x for more tolerant skin and comes in 30 gm tubes and is only available to physicians.

#### 472-0639

1x 15% Sensitive Skin, 30 gm tube

#### 472-7317

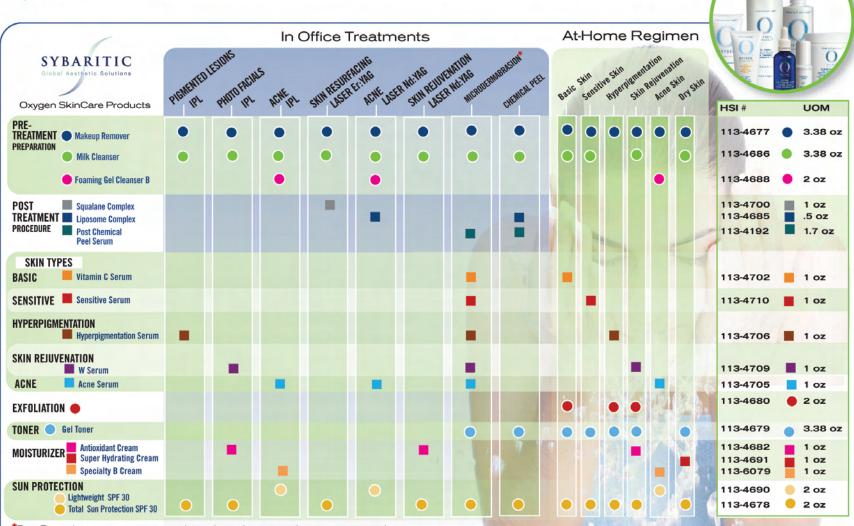
2x 30% Normal Skin, 30 gm tube

#### 472-4091

3x 60% Tolerant Skin, 30 gm tube

### **Spotlight on:** POST PROCEDURE SKIN CARE





<sup>\*</sup>Post Procedure treatment regimen depends on skin type and treatment protocol

This chart details just a portion of the skincare treatment options available thru **Oxygen Botanicals** Skincare. In office treatments utilize professional products and at-home regimens use retail products which are different formulas. For a comprehensive selection, call your representative for a complete listing today.

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### **Spotlight on:** NON-INVASIVE PROCEDURES

Aesthetic patients are becoming more focused on the texture and pigmentary issues of their skin.

Source: Sharon McQuillan, MD Trends in Aesthetic Medicine September 2008

Researchers predict more than 55 million cosmetic surgery procedures will be performed in 2015, 12 percent will be surgical, and 88 percent will be non-surgical. Source: Plastic and Reconstructive Surgery June 2008

### Exclusively from HENRY SCHEIN®



TxSystems<sup>®</sup>
B-LIFTx<sup>®</sup>

Salicylic Acid Peel

Average Physician Fee for Light Peels \$175.00

Provides patients with reliable results and younger-looking skin. The innovative formulation of beta hydroxy acid enhanced by microsponge technology works instantly on fine lines and surface imperfections. Helps skin to appear smoother, firmer, and healthier. Specify:

**472-7206** 20% Kit **472-9730** 30% Kit

Ask about promotional offers.

### REFLECTIONS CHEM™ KIT

The Reflections Chem™ Kit includes all of the disposables you need to perform a routine chemical facial. The tray itself reduces prep time and presents an individualized experience for every patient.

110-7345 10 Kits/Case





BOTOX
—Cosmetic
Botulinum Toxin Type A

Average Physician Fee for Botox® \$443.00

Botox® "Cosmetic" Injectable 377-6699 100U/Vial

### TERUMO 31 GAUGE NEEDLE

**315-0026** %" 3/10cc 100/Box **315-4767** %" 5cc 100/Box **315-7567** %" 1cc 100/Box

### HealthLink CHEMICAL REAGENTS

Glycolic Acid 30% 110-2046 2 oz Glycolic Acid 50% 110-2711 2 oz Glycolic Acid 70% 484-5537 2 oz Trichloracetic Acid 15% 291-0494 16 oz Trichloracetic Acid 35% 938-4830 4 oz Trichloracetic Acid 85% 907-5638 4 oz Phenol 5% 300-1566 16 oz Phenol 6% 600-8610 4 oz

### **Spotlight on:** NON-INVASIVE AESTHETIC PROCEDURES

### **Facial Rejuvenation**

Avg. Treatment Fee \$945.00

SkinClear SRVI

Laser Skin Rejuvination and Lea Veins

Type: Nd: YAG Laser Wavelength(s): (1064nm, 1320nm)

#### **Key Indications:**

• Śkin Rejuvenation Vascular Lesions

110-7230

- Permanent Hair Reduction
- Acne Clearing and Scar

### **Facial Resurfacing**

Avg. Treatment Fee \$1,500.00

Nanno Light MP50





111-7787

- Acne Clearance
- Pigmented Lesions
- Photo facial

### **MicroDermabrasion**

Avg. Treatment Fee \$200.00





**Key Indications:** Exfoliation

- Therapeutic Massage
- Product Penetration

110-7199

Call your Representative for pricing and FREE DEMO

### **Injectable Fillers**

Avg. Treatment Fee \$578.00

Juvéderm<sup>®</sup>

Juvéderm® Gel Ultra 2/Box

109-8613 Ultra Plus

109-8652 2/Box

**Hylaform®** 

Benefits of Hylaform®

- Immediate treatment no pre-treatment skin test required
- Immediate results

**Prefilled Syringe** 

109-9623 0.75mL

**Plus Prefilled Syringe** 106-7544 0.75 mL



#### Laser SmartShield™

Disposable Eye Protection, Latex free, Hypoallergenic IPL 290-5443 50/box

#### **Laser Patient Eye Shield**

Stainless Steel 110-6537 1 Pair .....

Microdermabrasion Patient Smart Shield Disposable 290-9079 50 Pair/Box

**Tretinoin Emollient Cream** 108-3524 0.025%, 45 Gm. 108-3339 .05%, 20 Gm.

**Patient Mouthguard** Disposable White **110-6211** 10/Box

### **TIDI**PRODUCTS

Tidi Underpad Nonwoven, 17 x 24" 895-9884 300/Case

### ✓ HENRY SCHEIN®

Wooden Facial Applicator
Highly polished and splinter-free.
Designed for oral use or topical application. Non-sterile, Regular 6" 100-2416 500/Box

#### ✓ HENRY SCHEIN®

**Cotton Balls** Sterile, Medium **100-4752** 500/Box Non-sterile, Medium **100-0468** 4000/Case Non-sterile, Large **100-1491** 2000/Case

#### Pain Ease®

Topical Anesthetic Skin Refrigerant, For topical application to skin, intact mucous membranes (oral cavity, nasal passageways, and lips) and minor open wounds Mist Spray

**761-0465** 3½-oz Can

Can be used in facilities that restrict use of flammable components.



**900-4352** 8.5-oz Bottle 900-4353 5-liter Bottle

### **Exclusively from** ✓ HENRY SCHEIN®



LidoWorx.

**DermWorx** 

Gel (4% Lidocaine)

Rapid Acting Topical Anesthetic Office Pack **555-0025** 6 Tubes/Box

Retin-A® Cream **184-5059** 0.05%, 20-a Tube Retin-A<sup>®</sup> Micro<sup>™</sup> Gel **184-4249** 0.1%, 20 q

### **Spotlight on:** ELECTROSURGERY

Electrosurgery is commonly used for cosmetic procedures such as breast augmentation and body contouring as well as reimbursable procedures such as removal of tumors and skin lesions and breast reconstruction. It is often preferred by surgeons over laser surgery and cryosurgery for several procedures.





913-2993

**Aaron 2250 by Bovie®** offers the most consistent energy delivery in the industry (5000 x per second), ideal for the most demanding procedures like tummy tucks and breast augmentation/reduction. This product is ideal for cosmetic and reconstructive procedures due to its ability to have both monopolar and bipolar accessories plugged in at the same time.



357-9906

For a cost-effective alternative or a practice that is performing mostly breast or facial procedures, consider the **Aaron 1250**.





#### PROTECT YOUR EQUIPMENT INVESTMENT BEYOND THE MANUFACTURERS' WARRANTY

-Manufacturers' warranties sometimes fail to cover expensive repairs. Relax, if your equipment is protected by a Henry Schein **COMPLETEcare** service contract, you'll have coverage that goes beyond the maker's contract.

- Ask your representative about leasing options
- Don't forget your 2009 Capital Equipment Tax Credit!

	FACE LIFT	EYE LIFT	Nose Job	BREAST PROCEDURES (Augmentation, Reduction, Reconstruction)	BODY CONTOURING	TUMMY TUCK	Tumors/Lesion Removal
Disposable Electrodes	ES63 108-1945	ES01 682-1876	ES37 104-3656 or ES36	ES55 993-6331 or ES01 682-1876	ES60 104-5569	ES04 673-2611	Shave incision ther A804 241-6402
Reusable Electrodes	ES60R 600-7070	ES01R 439-9162	ES60R 600-7070 or ES01R 439-9162	ESO1R 439-9162 or ESO4R 108-3323	ES60R 600-7070	ES04R 108-3323	Shave incision ther A811 681-0189
Disposable Pencils		ESP1 590-6113					
Reusable Pencils		ESPR 413-6953					
Disposable Grounding Pads		ESREC 904-0000					
Reusable Grounding Pads			nded, but if at customer ould be the same for all	A1204P 926-3702 w/1254C			
Surgical Cauteries	NA	If requested : AA01 590-1085		NA			If requested : AA01 590-1085
Disposable Loops				NA			ES22-8 111-9792





Smoke Shark<sup>™</sup> Smoke and Particle Remover Designed to be easy to use and extremely effective at smoke and particle removal at the operative site. Although it is designed for use with all electrosurgical generators, it is also excellent for use in controlling laser smoke.

869-0060

CALL FOR PRICING

See page 19

for 3 Brand New Standard Aesthetic Packs used to perform these procedures.

### 18 Spotlight on: WOUND CLOSURE





### **ETHICON®**

#### **Ethicon PLUS Sutures**

- PLUS Antibacterial Sutures kill bacteria and inhibit bacterial colonization of the suture
- PLUS Antibacterial Sutures have been proven in vitro to create a zone of inhibition against the most common surgical site pathogens

Staphylococcus aureus

Staphylococcus epidermidis

Methicillin-resistant S aureus (MRSA)

Methicillin-resistant S epidermidis (MRSE)

#### Same Great Performance - Even Greater Protection

The PLUS versions of Coated VICRYL™ (polyglactin 910) Suture, MONOCRYL™ (poliglecaprone 25) Suture, and PDS™ (polydioxanone) Suture provide the same excellent performance and handling you've come to know and trust, with the added benefit of antibacterial protection.

Item code	Suture Description Material	Needle length	Packaging	
654-7475	Monocryl Plus, Undyed, PS-2, 18"	3-0	12/Box	
654-4120	Monocryl Plus, Undyed, PS-2, 18"	4-0	12/Box	
654-4568	Monocryl Plus, Undyed, P-3, 18"	5-0	12/Box	
840-1001	Vicryl Plus, Undyed, P-3, 18"	5-0	12/Box	

### **Spotlight on: INFECTION CONTROL**

Effective May 18, 2009 ASCs and practices performing office-based procedures who receive Medicare coverage must meet nationally accredited standards on the following two conditions: 1. Maintaining a sanitary environment, and 2. Establishing an infection control program. Please log on to www.henryschein.com/osha to download a copy of the Henry Schein OSHA Guide for more information.

### TOP 5 INFECTION CONTROL PRODUCTS IN COSMETIC SURGERY

REGENT" 111111 **Hibiclens® 107-4972** Gallon





✓ HENRY SCHEIN® Maxizyme" **Enzymatic Detergent** 101-9031 Gallon

COVIDIEN

**SharpStar® Sharps Container** Refill. Red 890-4792 5 Qt.

Johnson Johnson **Enzol® Detergent Enzymatic 555-1112** Gallon









Cetylcide® II Concentrate Broad Spectrum HIV, HBV, HCV, Virucide, Germicide 635-8313 32 oz. Bottle









### Ansell

Introducing The NEW

Micro-Touch® Nitrile™ Exam Glove

Specify:.....100/Box

**685-1772** X-Small **685-6748** Small **685-9060** Medium 685-7942 Large

**685-4957** X-Large







FACIAL 113-4781 \$138.00

**BODY CONTOUR** 113-4784 \$148.00

**BREAST** 113-4788 \$196.00

### **Exclusively from** HENRY SCHEIN®

- 4/Case
- Convenient
- Space Saving
- Cost Effective

Download components at www.henryschein.com/pack

# **MEDLINE** Disposable Protective Apparel

Lab Jacket, Blue, Large	10/Pk
Lab Jacket, White, Large	30/Case
Isolation Gown, Thumb Loop Style	15/Box
Non-skid Shoe Covers, Regular	100/Box
N. Itlel C. VI	100 /B
Non-skid Snoe Covers, A-Large	100/Box
Non-skid SMS Shoe Covers, Regular	100/Box
Non-skid SMS Shoe Covers, X-Large	100/Box
Bouffant Cap, 21", Blue	100/Box
Bouffant Cap, 24", Blue	100/Box
Bouttant Cap, 24", Flower Pattern	100/Box
	Isolation Gown, Thumb Loop Style  Non-skid Shoe Covers, Regular  Non-skid Shoe Covers, X-large  Non-skid SMS Shoe Covers, Regular  Non-skid SMS Shoe Covers, X-large  Bouffant Cap, 21", Blue

### **Spotlight on:** SURGICAL INSTRUMENTS

Instruments represent one of the most significant investments in today's surgical facility. Proper selection and care are essential to protecting your bottom line!

# TOP 5 INSTRUMENTS IN PLASTIC SURGERY FROM Millex



Webster Needle Holder Delicate, 5" 953-9521 Ea.



Brown Adson Tissue Forceps, 4¾" 953-2940 Ea.



Mosquito Forceps, 5" Curved 953-3372 Ea.

**CHOOSE FROM:** 



Eye Suture Scissors Curved, 4" 953-3098 Ea.



Stevens
Tenotomy Scissors, 4%"
953-6959 Ea.

### SURGICAL SCAPELS

### CHOOSE FROM:

Standard Safety Scalpels Scalpels

Size	Item Code	Item Code
10	953-2331	953-1831
11	953-1971	953-6730
12	953-2844	953-7177
15	953-3446	953-2142
15C	_	953-2785
20	953-1913	_
21	953-3959	_
22	953-9645	953-8348
23	953-6206	_

10 scalpels/box



10 11 12 12B<sup>Δ</sup> 15 15C<sup>Δ</sup>



22 23 25 953-8243 100 blades

### SURGICAL BLADES

#### SS\*\* Blades \$27.99 \$33.85 Item Code Item Code Size 953-1378 953-6694 953-1774 953-7469 953-1981 953-7546 12 953-0460 953-6343 12B<sup>2</sup> 953-2041 953-7101

 953-5727
 953-7810
 20

 953-7906
 21

 953-7319
 953-8126
 22

 953-2370
 953-8193
 23

 953-8243
 953-3557
 25

100 blades/box

\*Carbon Steel \*\* Stainless Steel

B is a double edged blade

C is an angled blade

#### **INSTRUMENT CARE & CLEANING**

#### ✓ HENRY SCHEIN®

Surgical Milk 102-5539 64 oz. Btl.



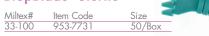
**E-Z-Zyme® 953-2961** 32/Box

Instrument Prep Enzyme Foam 953-9364 24 oz. Btl.

Instrument Cleaning Brush 953-9664 Ea.

#### BiopBlade<sup>™</sup> Sterile

Standard



We have a full assortment of instrument cassette trays, instrument guards and instructional material to help you care for your "tools of the trade".

### Spotlight on: WOUND CARE

Compromised skin and healing wounds are treated by a number of clinicians during patient's journey of care. This process is improving rapidly owing to advancing technologies and improved understanding of the barriers to wound healing.

### **TOP 5 DRESSINGS IN COSMETIC SURGERY**



Versalon Nonwoven Sponge Non-sterile 4" x 4" 4 ply, 200/Pk 890-1929



**Curity Sterile Gauze** 4" x 4" 12 ply 10/Tray **647-4174** 



**Lap Sponge** Sterile 18" x 18", 4 ply, 40/Case **890-9977** 



✓ HENRY SCHEIN®
All-Gauze Non-sterile
Sponge
4" x 4" 12 ply 200/Pk.
100-1444

✓ HENRY SCHEIN°
All-Gauze Sponge
100% Woven Cotton
Non-sterile,
8 Ply, 4" x 4"
100-5952 200/Pkg





### DUNN

Non-Adherent Sterile Pads 2" x 3" 120-5465 100/Box

3" x 4" **120-9890** 100/Box



### TIDI PRODUCTS Care with Confidence

Omnisorb® II Non-Woven Sponges

4-Ply Non-sterile 3" x 3"

**101-7936** 4000/Case

4" x 4"
101-8255 2000/Case



Micropore Surgical Tape
Flesh, 1" x 10 yd.
777-5133 12/Box

White, 1" x 10 yd. **777-6080** 12/Box



4¼" x 4¼" Perforated **831-0006** 1/Box

# Henry Schein is uniquely positioned to provide all of your practice needs, from the waiting room to the recovery room and beyond.

# For the **RECEPTION AND**WAITING ROOM AREA

Kleenex® Facial Tissue 100-2649 100/Box 643-7651 125/Box

Plastic Drinking Cups, 5 oz. 1000/Case Specify: 100-3902 White 100-4361 Blue 100-2104 Mauve Available in 7 other designer colors!

Scott Kitchen Roll Towel **643-2531** 20/Case

Scott Surpass Toilet Tissue, 2-Ply **643-9066** 80 Rolls/Case

Scott Personal Seat Covers. 101-4203 250/Pkg.

Dri Guard Professional Towels, 2-ply Tissue/1-Ply Poly, 13" x 19" 500 Case Specify: 100-5715 White 100-7265 Blue 100-6341 Mauve Available in 7 other designer colors!

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Office Depot Catalog

### For the **AESTHETIC ROOM**

Spa Intimates® Photo Panties 25/Pkg.
108-5824 Black
528-4085 White

Spa Intimates® Photo Thongs 25/Pkg. **528-3455** Black **528-3540** White

Spa Intimates® Photo Bandeau Bras Large/X-Large 10/Pkg. Specify: **528-6857** White

Tidi® Bikini Brief Nonwoven Blue

**528-5843** Black

Tidi® Exam Shorts Blue 100/Case 967-8109 Medium 895-7343 Large 895-3575 X-Large

895-0014 200/Case

Disposable Headrest Covers Plastic 250/Box, Regular 112-4873 White 11½" x 10" 112-4871

Disposable Pillowcase 101-2526 100/Case

Clear 111/2" x 10"

#### For the **EXAM ROOM**

Crepe Table Paper—White 100-9865 18" x 125' 12/Case 100-1657 21" x 125' 12/Case

Dri-Perf Table Paper, Poly-Back Perforated Crepe **895-1155** 18" x 125' 9/Case **895-8433** 21" x 125' 9/Case

Nonwoven Multiphasic Gowns, Blue 30" x 44" **100-7083** 50/Case

Premium Exam Gown 30"x 42" 50/Case Specify: **895-8836** Blue

Premium Exam Cape 30" x 21" Specify:

895-4109 Mauve

Specity: 895-4429 Blue 895-2504 Mauve

FlexFit<sup>™</sup> Exam Cover-Up Blue **395-7263** 25/Case

Premium Exam Drape, White 40" x 48" **100-1797** 100/Case

# For the SURGICAL PROCEDURE AND RECOVERY ROOMS

8½" Plastic Emesis Basin 100-0164 Mauve 103-8402 Blue

Pleated Soufflé Cups 1 oz. **100-0968** 250/Case

Scrim Reinforced Gowns, Blue Sewn with Ties **859-5168** 30"x 42" 50/Case **859-7465** XXL 25/Case

Cloth Patient Gowns **327-4282** Snowflake Large 45"x 63" Ea. **327-0733** Magna Gown (Up to 10X) 52"x 87" Ea.

Cloth Patient Gowns with Ties, Ea. **265-4419**Rue 40" 36"

Blue 40"x 36" **265-4782** Floral 26"x 41"

**533-4798** Large Beige 48/Case **533-1125** 

Comfor-Treds® Socks

X-Large Gray 48/Case

Pillow Paws® Terry Slippers 605-9967 Adult 48/Case 681-9781 X-Large 48/Case

### **Spotlight on:** SUPPLIES BY PRACTICE AREA

With the constant demands of a bustling practice, there is a lot of pressure to have all of your supply needs at hand just where and when you need them.

ion you nood mon	•••		
ITEM #	DESCRIPTION	SIZE	MANUFACTURER
Exam Room			
104-8298	Alcohol Prep Pads Sterile	200/Box	Henry Schein
780-0121	Derma Blade	50/Box	American Safety
987-8204	Disposable Needle 30g x ½"	100/Box	BD
908-3300	Gelfoam Sponges Sz12-7mm	12/Box	Pfizer
987-1855	Guardian Sharps Nestable Pearl	5.4 qt.	BD
120-6742	Hypafix Tape 4" x 10 yd	1RI/Box	Smith & Nephew
507-8381	Injekt Lo-Waste Syringe 1mL w/o Needle	100/Box	B. Braun
100-2649	Kleenex Facial 2 Ply Tissue	100/Box	Kimberly-Clark
780-0284	Personna Plus Blades #15	50/Box	American Safety
101-6311	Pillowcase Tissue-Poly White 21" x 30"	100/Case	Henry Schein
120-2370	Securline Skin Marker Sterile	10/Box	Aspen Surgical
Sterile Procedure Ro	om		
780-1424	Carbon Rib Back Blades Sterile #15	50/Box	BD
900-4686	Non-Fenestrated Sterile Drape 18" x 26"	50/Box	Henry Schein
780-4962	Scalpels Disposable Sterile #15	10/Box	BD
780-8145	Surgeon Blades Stainless Steel Sterile #15	50/Box	BD
Central Supply Roon	n/Storage Area		
100-6950	CSR Wrap 24" x 24"	100/Case	Henry Schein
267-0721	Sani-Cloth Plus Large 6" x 63/4"	160/Pkg.	PDI
108-9627	Sterilization Pouch Self Sealing 3½" x 9"	200/Box	Henry Schein
Medical Cabinet			
580-3732	Polysporin Ointment	1 oz/Tube	J&J
196-1737	Kenalog-40, 40 mg./mL	5 mL MDV	Bristol-Myers Squibb
196-9429	Kenalog-40, 40 mg./mL	10 mL MDV	Bristol-Myers Squibb
196-0545	Kenalog-10, 10 mg./mL	5 mL MDV	Bristol-Myers Squibb
150-1076	Xylocaine with Epi 1%	50 mL MDV	APP
104-7099	Lidocaine with Epi 1% 50 mL MDV	25 vials/Box	APP

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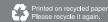
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# Cosmetic Medicine

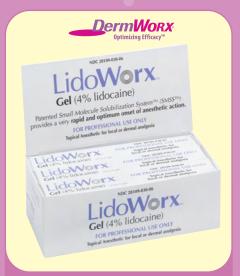
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**SEE PAGE 15** 



**SEE PAGE 14**