



# HENRY SCHEIN AT A GLANCE

2022 GLOBAL net sales of \$12.64 BILLION

59%

DENTAL

35%

**MEDICAL** 

6%

**TECHNOLOGY &** 

VALUE-ADDED SERVICES



2022 net sales of \$7.47 billion

### DENTAL

Only global dental distributor to general practitioners, specialists, and laboratories

#### **Growth Opportunities:**

- Increasing penetration with existing customers
- Greater penetration of specialty markets
- · Advancing technology solutions
- Continued focus on large group practices
- Digitalization of prosthetic solutions
- Geographic expansion



2022 net sales of \$4.45 billion

### **MEDICAL**

A leading U.S. distributor to health care providers in multiple segments: alternate-site practices; ambulatory surgery centers; laboratory; public safety; government; and health systems

#### **Growth Opportunities:**

- Increasing penetration organically and through acquisition
- Continued focus on large accounts, health systems, and surgery centers
- Focus on specialty segments and solutions
- Create unique offering with supply partners
- Select international opportunities



2022 net sales of \$723 million

## TECHNOLOGY & VALUE-ADDED SERVICES

Full-service provider of practice management software, claims management, patient relationship management, and practice services

#### **Growth Opportunities:**

- · Expand cloud-based solutions
- Increasing penetration with existing customers
- · Ability to serve large group practices
- Expand range of practice services and solutions-based product offerings
- Facilitating financial services for technology investments, office expansion, and practice transitions
- · Geographic expansion

FORTUNE 500 RANKING
OF THE LARGEST U.S.
CORPORATIONS
(16 YEARS)

A FORTUNE WORLD'S MOST ADMIRED COMPANY (22 YEARS) AN ETHISPHERE®
INSTITUTE WORLD'S
MOST ETHICAL
COMPANY
SINCE 2012

COMPONENT OF S&P 500® INDEX (6 YEARS)





# HENRY SCHEIN AROUND THE WORLD











MORE THAN

22,000
TEAM SCHEIN
MEMBERS

90 YEARS IN BUSINESS





HISTORICALLY

99%

OF ITEMS ORDERED

ARE SHIPPED ON THE

SAME BUSINESS DAY

THE ORDER IS RECEIVED

