

Practice Analysis



The Henry Schein Dental Practice Analysis is a tested process, unique to Henry Schein, that analyzes your practice and provides solutions to meet your professional goals. The Dental Practice Analysis Tool uses data from your own practice to uncover opportunities to increase income and reduce stress. You will learn the positive financial impact of coding corrections, adjusted fees, hygiene changes, equipment and technology investments, and other actions that can benefit your business.

Dental Practice Analysis includes:

- **Fee Analysis** - comparison of your fees to those in your area
- **Hygiene Department Analysis** – review of active patients in hygiene and the effect on production
- **Radiography Analysis** – evaluation of patients receiving PANs, FMXs, Bite Wings against office standard of care
- **Exam Analysis** – review of oral evaluations performed against office standard of care
- **Periodontal Analysis** – comparison of perio procedures performed to office's ideal treatment percentage
- **Procedure Mix** – review of procedure groups performed in the office and the percent of income they generate

How do I request a Dental Practice Analysis? Call your Henry Schein Sales Consultant or visit www.henryscheinwedothat.com

How long will it take? To complete your Practice Analysis, we will need to gather data on your practice. After this information is submitted and the analysis is complete, please plan on spending about an hour reviewing the analysis with your Henry Schein Sales Consultant.

What information will you need from me? To generate your Practice Analysis, you will need to answer a short questionnaire and run 3 reports in your practice management software. Henry Schein will provide instructions to assist you in running the reports.



Keith Killips

Henry Schein Sales Consultant

“The Practice Analysis is one of the most powerful tools I have to assist my customers. Using the practice's own data, the results give doctors new insights into their business. Often offices discover that just by adhering to their own clinical standards of care, they can increase revenue immediately through their imaging and hygiene programs.”



Contact your local Sales Consultant or call
1-800-372-4346 (prompt 6)
www.henryscheinwedothat.com