



Rely on Us for:

- Medical Products**
- Equipment**
- Laboratory**
- Pharmaceuticals**

Urgent Care Centers Portfolio of Solutions

Solutions For Your Urgent Care Facility

We understand your role

Urgent Care plays a vital role in serving communities with high-quality care and bridging the access-to-care gap between primary and emergency care settings. Urgent Care Facilities also help to improve the utilization of the nation's health system resources and are an important and growing part of today's network of care options.

Let us demonstrate what we can do for you

We can help you enhance operations and manage costs while providing excellent care and improving patient outcomes. Henry Schein offers a single-source solution for Urgent Care leaders responsible for profitability and efficiency through optimizing the supply chain and every touchpoint within their organization. We are your reliable network of trusted advisors.

You can rely on Henry Schein to provide products, services, and innovative solutions for your Urgent Care Facility

Comprehensive product portfolio with over 2000 supplier partners

- Med-surg, pharmaceuticals, and equipment
- Vaccines, diagnostics and preventative medicine programs
- Complete lab support from CLIA-waived to moderately complex
- Full service X-ray solutions

Cost savings and revenue generation programs

- Contract access via GPOs and local manufacturer relationships
- Marketing services to expand reach and awareness including increasing referrals and patient flow
- Site-by-site and on-demand reporting to aid in decision making
- Standardization programs to enhance savings
- On-site Rx dispensing solutions to improve patient experience and compliance

Selected solutions to support business needs

- Easy-to-use e-commerce site with a broad range of functionality including connectivity for barcode scanning and 3-way match
- Ordering tools for mobile devices
- Expansion services and project coordination including facility design, planning and build-out, and equipment installation
- Business IT support and integration including hardware and software
- Special financing and leasing programs
- Complete inventory management solutions
- Cost-saving solutions including medical waste disposal and patient pharmacy discount program



Offering An Excellent Selection of Medical Products For Your Urgent Care Facility

HENRY SCHEIN® BRAND PRODUCTS

Now, more than ever, we understand you need value-priced products for your Urgent Care Facility. Henry Schein Brand products offer maximum value without compromising on quality, each bearing the Henry Schein Seal of Excellence—***your guarantee of satisfaction.***

- All essential product categories, including rapid diagnostics, infection control, and disposables
- Growing selection of value-priced products
- High standards of quality and effectiveness
- Guaranteed fast delivery



Our Brand Promise

We provide the broadest selection of relevant products in the industry at the best possible value, to help you run your business more profitably. We stand behind all of our products with a 100% guarantee of satisfaction.

Managing Spending

Henry Schein helps minimize your spending and ensure critical suppliers are available when you need them by combining technology, training, and best practices.

- Purchasing consolidation
- Contracting optimization
- Standardization of products and processes
- Order/delivery/receiving efficiencies
- Reducing inventory/carrying costs/expiring products
- Online tools to manage your spend and adhere to your supply budget

Clinical Supplies and Exclusives

We have what your Urgent Care Facility wants: premium products from leading manufacturers and innovative exclusive products. Rely on us to have the products you need, when you need them—in stock and ready to ship.

- Same-day shipping
- One-stop shopping
- Excellent service

 **ABBOTT**



Integra® Miltex®



SIEMENS



ZOLL

Equipment Solutions For Urgent Care

Henry Schein's full-service equipment resources and capabilities help support the growing expansion requirements of Urgent Care Facilities across the entire non-acute care continuum. With a focus beyond equipment selection and delivery, our dedicated team can help you build your Urgent Care Facility, while our office design team can ensure that your equipment optimizes your existing facility space and aligns with clinical and staff work-flow needs.

Equipment Consultation and Selection

The right equipment can increase the number of treatment options offered to patients and achieve improved outcomes and greater patient satisfaction. Our capital equipment experts work closely with hundreds of manufacturer partners to improve contract opportunities and other incentives that will maximize your investment decision.

- Waiting room • Diagnostic instruments • Surgical • Exam room • Lighting • Laboratory • Radiology and more

Delivery and Implementation

Henry Schein has the resources and tools necessary to streamline the order, delivery, and set-up processes for equipment purchases. Our team of experts coordinates the entire procurement process according to your timeline and delivery needs.

- Dedicated equipment warehouses
- Single, complete delivery
- Staged delivery for equipment and supplies by functional area
- Installation by local team
- Debris removal

Training and Support

Henry Schein's team brings together expertise through capital equipment resources and direct manufacturer support. This focused effort ensures your staff is trained, your facility is outfitted to meet all equipment requirements, and you are guaranteed an ongoing point of contact for support.

In addition, Henry Schein hosts education and equipment expos every year, which provide opportunities for Urgent Care Facilities to meet directly with suppliers and manufacturers and earn CME or CEU credits through educational sessions led by industry professionals.



Supply Chain Solutions For Urgent Care

We understand the unique needs of Urgent Care Facilities and have the specific resources, technology, and tools required to maximize efficiencies to meet your facilities needs.

Cost-Effective Distribution

With five strategically located U.S. distribution centers, Henry Schein has optimized its investments to support a high-service, low unit-of-measure distribution strategy.

- Next-day nationwide delivery to drive clinic satisfaction
- Highest rate of orders shipped complete (over 99.9% accuracy)
- Leading UPS shipping partner worldwide

Full-Service Implementation

To create an optimal customer experience and launch programs in 90 days or less, Henry Schein has a dedicated and centralized team that manages the coordination and execution of a supply program.

- Contract access, compliance, and management for GPOs, and local and direct contracts
- Formulary development, support, and management
- Product standardization support

Supply Chain Management Solutions

In an effort to simplify procurement, Henry Schein is able to deploy a wide range of inventory management tools to support supply-chain automation and optimization.

- Web-enabled e-commerce and inventory management tools, including multiple vendor capabilities
- Order automation and automated Min/Max/Quantity on-hand values
- Automated reminders, including advanced ship notifications
- Mobile ordering efficiencies, including iPad and barcode scanning applications
- 3-way match

Best Practices for Profitability and Transparency

Leveraging experience from across more than 145,000 nonacute sites of care, Henry Schein aggregates best practices to continuously improve the customer experience.

- Actionable business insights delivered site-by-site and system-wide
- Risk-management programs, including infection prevention, CLIA, and OSHA and HIPAA training
- Utilization and contract compliance metrics and benchmarking
- Fill-rate reporting by site
- Exclusive professional association relationships to support primary care and specialty practice needs



Laboratory Solutions For Urgent Care

Henry Schein offers you a complete clinical laboratory Solution. The Henry Schein LabTeam is a highly trained group of Clinical Laboratory Specialists offering expert lab consultation and analysis to assist your practice in advancing patient care, maximizing revenues, and achieving cost containment.

A broad portfolio of the leading laboratory systems available in the market, offering you the best solution for your individual practice needs

As a distributor of a wide selection of the leading laboratory systems, a Henry Schein Clinical Laboratory Specialist offers you the best solution for your practice from the industry—instead of just one brand.

Financial analysis for capital purchases of laboratory equipment providing select recommendations and advantageous acquisition programs

A Henry Schein Clinical Lab Specialist will evaluate your current testing volumes to provide you with a financial analysis to maximize your laboratory solutions. In addition, Henry Schein Financial Services offers financial solutions to help you acquire the system your practice needs.

Testing and volume analysis to maximize your lab efficiency

Our Clinical Lab Specialists can provide laboratory design and planning assistance to help you maximize your lab testing and revenues.

Analysis and support to migrate from CLIA-waived to moderately complex environment

Guidance to show how you can implement a moderately complex environment regardless of your global payment mix.

Professional consultation for CLIA certification

The Henry Schein LabTeam can provide access to Laboratory consultants to help your in-office lab achieve CLIA certification and OSHA compliance.

Knowledgeable, ongoing customer support from our dedicated Laboratory Support Group

Our dedicated and experienced laboratory customer service will ensure that your ongoing ordering of consumables and reagents needs are efficiently managed.

Custom laboratory solutions are available based on customer needs

Lot sequestering for reagents, calibrators, and control are available for selected systems to keep your laboratory working smoothly.

Affordable Care Act Impact: Focus on patient satisfaction through better outcomes

Value of near patient testing is being recognized and expanded; as well as rapid detection of disease being key to better patient care/outcomes.

Contact Us: **1.800.428.9200**

E-mail: **lab.support@henryschein.com**



Value-Driven Solutions For Urgent Care

athenahealth—cloud-based services for EHR, practice management and care coordination

athenahealth helps your practice thrive through today's changing health care landscape with a fully integrated suite of services, designed to drive peak performance while keeping you focused on patient care.

Driving efficiency from check-in to check-out

athenahealth understands the pace of urgent care practices, and have the ideal processes for managing high volume and boosting your patient throughput.

Benefits:

- Real-time eligibility checks for walk-ins, elective appointments and add-ons
- 4.97 minutes average urgent care provider documentation time, with accelerators such as order sets
- Easy walk-in scheduling, clear visibility into patient status and location
- Effective task delegation per practice role—essential for a multi-shift environment

Delivering greater financial control

athenahealth's best in KLAS services help you optimize revenue with full visibility into your operations, and athenahealth teams that take on your billing tasks.*

Benefits:

- Full charge integration ensures everything is billed including procedures, labs, x-rays
- Flexible payment options and integrated payment processing, driving time-of-service collections
- Exhaustive insurance plan library maintained by our experts
- Real-time performance and utilization monitoring

the athenahealth Advantage

Cloud-based software

A single version of software for all, continuously updated and accessible via Internet connection

Network knowledge

Insight from the performance of more than 62,000 providers

Back-office services

Teams that track claims, manage your paperwork, answer after-hour calls, and more

Proven revenue performance

- 32% reduction in days in accounts receivable*
- 6% boost in collections*
- 94% of claims paid for the first time

A single partner aligned with your success

- No need for multiple vendors or systems
- Low start-up costs, no software purchase, zero maintenance fees
- Consolidated performance review, coaching and client support



*Based on a weighted average for athenahealth clients with valid pre-athenahealth benchmark data that had their 15-month anniversary with athenahealth between January 1, 2010, and October 31, 2013.
**2014 Best in KLAS Awards: Software and Services, * January, 2015. © 2015 KLAS Enterprises, LLC. All rights reserved. *Ambulatory EMR Usability 2013: More Nurture than Nature, *May, 2013



Contact Your Local Sales Consultant To Find Out More!

E-mail: solutionshub@henryschein.com

Value-Driven Solutions For Urgent Care



Medical Waste Disposal Services

Henry Schein, in partnership with MedPro, provides reliable, cost-effective biohazard medical waste disposal at standardized prices.

We are proud to offer fair, standardized costs for their regular biohazard removal to large and small quantity generators of medical waste.

Working with MedPro means partnering with one of the largest medical waste disposal companies in the nation. MedPro's straightforward pricing means no more confusing invoices, fuel surcharges, energy taxes, or pickup fees.

Benefits:

- Save on average 35% versus your current waste disposal contract
- Highly customizable waste removal plans
- Convenient local affiliates in almost every state
- All-inclusive, single-charge service without unexpected fees on invoice
- Offers multiple services, including: Waste disposal, biohazard disposal, compliance, sharps disposal, and mail-back programs
- Online compliance portals for all training and document needs

Contact Us: **1.877.302.8051**
E-mail: henryschein@medprodisposal.com
Visit: www.medprodisposal.com/henryschein



Rx Pharmacy Discount Card

Save your patients hundreds of dollars on medication with our exclusive Rx discount card.

Health care prices in the United States are rising and patients are footing the bill. In order to alleviate the cost, USA Rx, in partnership with Henry Schein, is making prescription medication more affordable with our pharmacy discount card. Approximately 1 in 4 people are uninsured or underinsured in the U.S., and the affordable Care act will increase the size of the uninsured and underinsured market to approximately one million. The USA Rx and Henry Schein Rx Pharmacy Discount program looks to attenuate the cost of medical care by covering most FDA approved medications, and is accepted at over 60,000 pharmacies throughout the U.S. the significant discounts offered by this free card are not part of an insurance plan and anyone qualifies for it.

Benefits:

- Free, simple-to-use card with no expiration date
- An average of over 50% savings per prescription filled
- The program can be distributed to any practice type/practice specialty
- Covers all FDA approved prescription medications including both generic and brand medications
- Immediate benefit is available to family and friends

Contact Us: **1.877.581.4526**
E-mail: henryschein@usarx.com
Visit: www.henryschein.com/usarx

Value-Driven Solutions For Urgent Care



Henry Schein Rx Samples

Increase patient compliance by providing onsite prescription samples.

Sixty-nine percent of the time that patients are non-compliant with medications is a result of behavioral reasons—they miss doses, forget to renew, or forget to refill medications. Onsite medication sampling is proven to increase prescription compliance by up to 30%. The Henry Schein Rx Samples Service is a free and secure online service that enables eligible* practitioners to obtain medication samples easily and conveniently without incurring capital costs. This free service contributes to better patient care by providing onsite samples during their scheduled office visit, thereby increasing their satisfaction, experience, and compliance. You will also receive valuable information about new therapies available and patients' responses to those therapies.

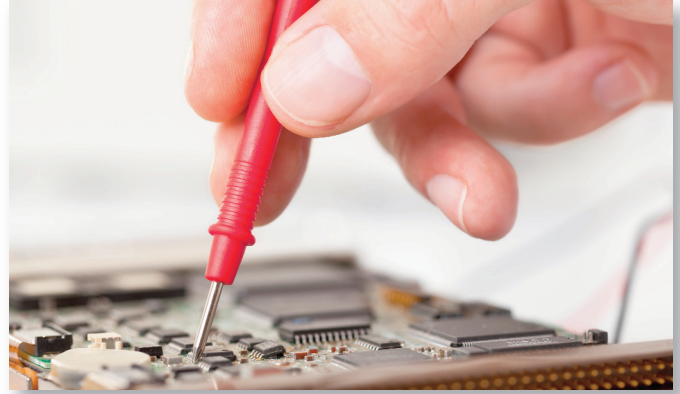
Benefits:

- Provide onsite/same-day patient treatment
- Enhance patient satisfaction and compliance simply and effectively
- Samples are shipped directly to your practice and arrive within 46 business days
- Simplify reorders by using the "Recurring Request" order feature

*Activate your account and order samples immediately. Go to www.henryscheinrxsamples.com and click the "Check Eligibility & Register Now" button.



Contact Us: **1.866.772.1580**
E-mail: henryscheinrxsamples@emedsample.com
Visit: www.henryscheinrxsamples.com



BioMedical Services

Extend the life of your equipment with reliable, one-stop repair services.

Do you want to rest assure that your repairs will be long-lasting and your experience will be professional? Rely on your long-term business partner. Henry Schein's professional team is comprised of manufacturer-trained technicians committed to providing quality repair services and highly trained customer service representatives offering efficient, stress-free support. In today's challenging environment, Henry Schein maintains a competitive advantage by using state-of-the-art technology and repair techniques.

Services Include:

- Small equipment repairs
- Sterilizer repairs
- Instrument sharpening and repairs

Benefits:

- Fully insured repairs and refurbishing
- Same-day pickup available
- Complete parts and labor warranty
- Trade-in programs
- Equipment rental options
- Manufacturer-trained technicians
- Manufacturer-authorized facilities



Contact Us: **1.800.367.3674**
E-mail: solutionshub@henryschein.com
Visit: www.henryschein.com/biomedical

Value-Driven Solutions For Urgent Care



In-Office Rx Dispensing

Being able to combine doctor and pharmacist visits can save patients time and money.

Dispensing prepackaged medications in ready-to-use containers allows the office to provide point-of-care treatment solutions that improve patient health, lower costs, and enhance revenue streams. This solution delivers an easy and profitable way to ensure your patients obtain the pharmaceuticals they need for optimal care and outcomes.

Benefits:

- **Improved Patient Outcomes:** Patients are getting the medication they need and can begin therapy immediately
- **Convenience:** Welcome alternative to lengthy pharmacy visits
- **Increased Income:** Generate additional revenue for your facilities while saving patients money
- **Simple Program:** Stocking 30–50 of your most commonly prescribed generic medications will cover approximately 80% of patient needs

Contact Us: **1.800.772.4346**

E-mail: dxrxsolutions@henryschein.com

Visit: www.henryschein.com/rxdispensing



Modular Construction/Practice Expansion

Henry Schein, in partnership with MedBuild, works with you to build cost-effective, efficient health care facilities.

With millions of dollars of sensitive equipment on the line, and the need to process more patients while dramatically improving the patient experience, how do you know that your next renovation, expansion, or new imaging suite is being handled by professionals who know how to protect your investment and understand the needs of your patients? Henry Schein and MedBuild's accelerated construction methods help health care clients recognize a quicker occupancy and a higher return on their investment.

Benefits:

- Unparalleled sales consultation
- Successful team method
- Experiencing design skills
- Proven success with on-time and on-budget construction process

Contact Us: **1.800.772.4346**

E-mail: solutionshub@henryschein.com

Visit: www.henryschein.com/modularconstruction

Henry Schein Financial Services

Take ownership of business decisions that impact the financial health of your practice.

Henry Schein Financial Services (HSFS) provides avenues for optimizing financial health and establishing a platform for ongoing growth. Health care finance experts help you analyze investments (from equipment to real estate and beyond), evaluate leasing and rate options, and optimize tax deductions. Henry Schein's worldwide presence has helped develop relationships across the health care industry and create an increased capacity to offer health care-specific financing and leasing options to support your investment and expansion strategy.

Benefits:

- Financing, leasing & tools • Risk management • Tax strategy
- Urgent care start-up/expansion • Demographic site analysis



HENRY SCHEIN®

FINANCIAL SERVICES

Business Solutions for Healthcare Practitioners

Contact Us: **1.800.443.2756**

E-mail: hsfs@henryschein.com

Visit: www.henryschein.com/mhsfs

Value-Driven Solutions For Urgent Care



Practice Consulting

Spend more time with patients, increase profits, and ensure long-term practice sustainability.

Everyone is expected to do "more with less."

Henry Schein's practice consulting services are designed to help practices navigate today's changing landscape to ensure practice sustainability and profitability.

Working with an unbiased health care expert who is focused on the operations and management of your practice will help you uncover and identify areas of opportunity for improved office efficiency. The ultimate goal is to free up more time for clinicians to focus on the patient. Utilizing our programs, providers can expect to increase profitability, improve patient satisfaction, and reduce stress for staff.

Benefits:

- Increase revenues and profitability with fewer denied claims
- Improve patient care
- Minimize payor audits
- Enhance team harmony and staff collaboration
- Gain insight into your practice from third-party experts
- Credentialing & contracting services
- Practice marketing services including reputation management, website design, SEO & social media

Contact Us: **1.800.772.4346**

E-mail: consulting@henryschein.com

Visit: www.henryschein.com/medconsulting



Continuing Education

Continue to learn with Henry Schein.

Henry Schein, in partnership with health Professions training Consultants (hPTC), aim to educate all participants on the annual training requirements for OSHA compliance in medical facilities. Topics include hazard communication, bloodborne pathogens, electrical safety, ionizing radiation, fire safety, means of egress, recordkeeping and OSHA inspection. In addition, the training covers Centers for Disease Control and Prevention guidelines for infection control in medical facilities.

Benefits:

- Fulfill OSHA annual training requirements
- Demonstrate skills in infection control that meet or exceed CDC guidelines
- Recognize and apply hazard communication/chemical safety requirements in the workplace
- Describe electrical safety and ionizing radiation safety requirements in the workplace
- Understand fire safety and means of egress requirements in the workplace
- Demonstrate OSHA recordkeeping requirements

Additional Courses available:

- Creating Team Harmony in the Workplace
- Staff Development
- Customer Service

Contact Us: **1.800.772.4346**

E-mail: solutionshub@henryschein.com

Visit: www.henryschein.com/education

Value-Driven Solutions For Urgent Care



DxRx Information Hotline

Make one call or e-mail to Henry Schein's diagnostics, pharmaceutical, and vaccine experts and let us do the research—it's better than a PDR for point-of-care assistance.

Henry Schein's DxRx hotline is a single point of contact for your organization for answers to various types of questions related to diagnostics, pharmaceuticals, and vaccines. With a mission of helping practices diagnose, prevent, and treat disease, the DxRx team is available as a trustworthy and accessible source of information at your convenience. The DxRx team is available via phone, e-mail, and live chat.

Benefits:

- Expedite diagnosis and treatment at the point of care
- Free, on-demand resource for immediate needs
- Easy-to-access and use resource
- One phone call to answer pharmaceutical, diagnostic, and vaccination questions
- Live support with no automation



Contact Us: **1.877.523.7468**

E-mail: DxRxSolutions@henryschein.com

Visit: www.henryschein.com/dxrxsolutions



InControl

Our platform of solutions will enable health care providers the access to knowledge, variable services, and innovative products to help drive compliance contributing to lower infection rates that safeguard the health and safety of patients and staff.

Benefits:

Services: To establish Henry Schein as thought leader and third-party expert for infection prevention best practices, we partner with industry leaders to offer a wide range of high-quality services across the care continuum.

Education: In collaboration with our preferred partners, together we are committed to offering quality continuing education programs, webcasts, podcasts, and clinical training to help our customers minimize risk and the spread of infections.

Product Selection: Every day, innovative product ideas to assist in preventing the spread and transmission of infectious disease are being developed to improve the lives of people around the world. We are here to champion their cause and deliver the most advanced, affordable product solutions to our customer's door. Rely on us to provide access to products essential for the ongoing well-being of patients, staff, and visitors.



Contact Us: **1.800.772.4346**

E-mail: incontrol@henryschein.com

Visit: www.henryschein.com/incontrol

Henry Schein is passionate about improving access to care. Through Henry Schein Cares, our global social responsibility program, we seek to narrow the disparity in the delivery of health care services and information to underserved and at-risk communities around the world.

Numerous at-risk populations around the world need assistance, including rural communities, marginalized urban neighborhoods, and overseas villages and towns that have little access to the benefits of health care and oral wellness.

We achieve our vision of “helping health happen” through our focus on these areas: promoting wellness, prevention, treatment, and education; offering emergency preparedness and relief; and building capacity in the training of professionals and the delivery of health care services.

The following are examples of some of our flagship programs, which help communities in need:



Health Kit Outreach

Our Health Kit Outreach Program has served more than 269 missions with needed supplies. From places as diverse as Ngobe reservations in the jungles of Panama to villages in Bolivia, Henry Schein has shipped more than 1,500 medical and dental supply kits to support health care practitioners on volunteer missions in 40 countries.



Think Pink, Practice Pink

Henry Schein offers its customers a wide selection of “pink products” as part of the company’s “Think Pink, Practice Pink” Program. A portion of the sales of these special products are donated to the American Cancer Society’s Hope Lodge Program, breast cancer walks throughout the United States, and various cancer organizations. So far, “Think Pink, Practice Pink” has resulted in more than \$1,000,000 in contributions.



Healthy Lifestyles, Healthy Communities

Each year, our Healthy Lifestyles, Healthy Communities Programs service more than 8,500 children and their caregivers in cities across America. Through a partnership with the National Association of Community Health Centers and community clinics, Henry Schein Cares supplies medical products and increases awareness about leading health concerns facing underserved children (from asthma to obesity), with screenings and wellness education sessions.