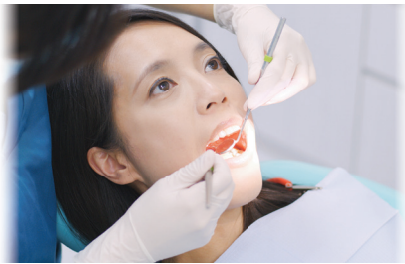
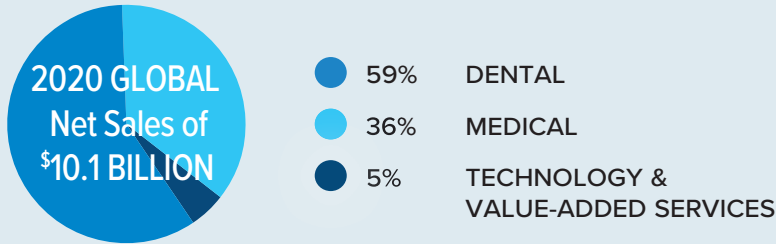


## HENRY SCHEIN AT A GLANCE



**2020 net sales of \$5.9 billion\***

### DENTAL

Only global dental distributor to general practitioners, specialists, and laboratories

**Growth Opportunities:**

- Increasing penetration with existing customers
- Geographic expansion
- Advancing technology solutions
- Greater penetration of specialty markets
- Continued focus on large group practices
- Digitalization of prosthetic solutions



**2020 net sales of \$3.6 billion**

### MEDICAL

A leading U.S. distributor to health care providers in multiple segments: alternate-site practices; ambulatory surgery centers; laboratory; public safety; government; and health systems

**Growth Opportunities:**

- Increasing penetration organically and through acquisition
- Continued focus on large accounts, health systems, and surgery centers
- Focus on specialty segments and solutions
- Create unique offering with supply partners
- Select international opportunities



**2020 net sales of \$514 million**

### TECHNOLOGY & VALUE-ADDED SERVICES

A leader in practice management, patient relationship management, and patient demand generation solutions for dental practices

Full-service provider of financial services

**Growth Opportunities:**

- Increasing penetration with existing customers
- Geographic expansion
- Ability to serve large group practices
- Continued focus on facilitating financial services for technology investments and office expansion

**FORTUNE 500 Ranking of the Largest U.S. Corporations (16 Years)**

**A FORTUNE WORLD'S MOST ADMIRABLE COMPANY (20 Years)**

**AN ETHISPHERE® INSTITUTE WORLD'S MOST ETHICAL COMPANY SINCE 2012**

**COMPONENT OF S&P 500® INDEX (5 Years)**

## HENRY SCHEIN AROUND THE WORLD



SERVING MORE THAN

**1 MILLION**  
CUSTOMERS

**89** YEARS IN  
BUSINESS

MORE THAN  
**19,000**  
TEAM SCHEIN MEMBERS

MORE THAN  
**3,400** FIELD SALES  
CONSULTANTS



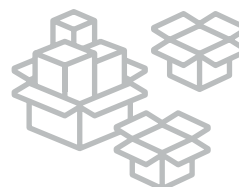
APPROXIMATELY  
**2,250 TELESALES**  
REPRESENTATIVES

MORE THAN  
**2,000**  
FIELD TECHNICIANS

**28**  
DISTRIBUTION  
CENTERS



AVERAGE OF  
**128,000**  
CARTONS  
SHIPPED DAILY



**99%**  
OF ITEMS ORDERED  
ARE SHIPPED ON THE  
SAME BUSINESS DAY  
THE ORDER IS RECEIVED

MORE THAN  
**3,200**  
SUPPLIER PARTNERS



**120,000**  
PRODUCTS IN STOCK



**180,000**  
ADDITIONAL PRODUCTS  
AS SPECIAL-ORDER ITEMS