



**Ty Ford**  
**Vice President & General Manager, US Medical**  
**Henry Schein, Inc.**

Ty Ford joined Henry Schein in 2002 as a Field Sales Consultant in Texas, where he successfully pioneered a new territory. In 2007, he transitioned into Sales Management and has since held multiple leadership roles across the Sales Organization, including Strategic Account Management and building high-performing teams of Executive Sales Professionals.

In 2015, Ty was named Western Area Vice President, where he led the development and execution of business strategies for the Medical Group's Western Sales Team. In 2020, he was promoted to Vice President and General Manager of the U.S. Medical Group. In this role, he oversees the entire U.S. Sales Organization, encompassing National and Strategic Accounts, Field Sales, Diagnostic and Lab Teams, and the Ambulatory Surgery Center Division.

Ty represents the Medical Sales Team on both the North American Distribution Group Committee and the Medical Executive Committee. He is also an active participant in various steering committees and industry councils, including those affiliated with HIDA and SMI.

He holds a Bachelor of Science degree from Southern Arkansas University and resides in Wimberley, Texas, with his wife, Stacy, and their two sons, Micah and Shepherd.