

## COMPANY SPOTLIGHT

# HENRY SCHEIN

# HENRY SCHEIN, INC.: FROM NEIGHBORHOOD PHARMACY TO MORE THAN 1 MILLION HEALTH CARE PRACTITIONERS



**“The speed of change in the business world is accelerating, and any successful company must embrace change, which requires trust. Henry Schein has found that a powerful driver of trust comes from our deep commitment to serving the needs of all of our five key constituents: our team, customers, supplier partners, investors, and society. In this way, we are ‘doing well by doing good.’”**

**STANLEY M. BERGMAN**  
CHAIRMAN OF THE BOARD  
AND CEO

Henry Schein, Inc. helps dentists, physicians, and veterinarians serve your health care needs—and your little dog, too.

**I**N 1932, HENRY AND ESTHER SCHEIN FOUNDED a small pharmacy in Queens, N.Y., where they filled prescriptions by mail order for local doctors. In 2015, Henry Schein is the world’s largest provider of health care products and services to office-based health care practitioners.

“We provide products and related services that any dentist, physician, or veterinarian around the world needs to provide exceptional care to their patients,” says Stanley M. Bergman, chairman of the board and CEO.

Things have changed since the first shop in Queens – for one thing, the company headquarters moved down the expressway to Long Island. In the late 1940s, Henry Schein brought in \$175,000 per year in sales. Last year, the company posted an impressive \$10.4 billion in sales.

The company, however, is much more than a supplier. It is a partner for health care providers around the world who rely on Henry Schein for expert advice: how to operate their practices more efficiently, stay technologically relevant, and integrate innovative solutions that will enable practitioners to provide better clinical care in an office-based setting. As health care evolves globally, the company is a beacon for health

care practitioners looking for guidance and best practices.

The company’s new growth is also a product of Henry Schein’s commitment to veterinary care and animal health - one of the company’s fastest-growing groups. Henry Schein is a leader of dental equipment distribution in North America, and at the forefront of a burgeoning pet dental field that offers new growth opportunities for veterinarians.

Henry Schein is equally committed to social responsibility. Through Henry Schein Cares, the company’s corporate social responsibility program, Henry Schein enhances access to health care for underserved populations, promotes wellness and disease prevention, and participates in the planning, coordination, and shipping of vital health care supplies in response to natural disasters around the world. Technicians drive fuel-efficient vehicles, and distribution centers use smart energy solutions to reduce their carbon footprint. When the Ebola crisis hit West Africa last year, Henry Schein pledged a donation of more than \$1 million in personal protective equipment (PPE) to the CDC Foundation and other NGO partners to help stop the spread of the virus.

The neighborhood pharmacy feeling has never left.



## WE HELP HEALTH HAPPEN

Henry Schein, Inc. is the world's largest provider of health care products and services to office-based dental, animal health and medical practitioners. Each day, nearly 18,000 Team Schein Members connect 3,000 suppliers with over 1 million health professionals who care for almost 1 billion patients in more than 190 countries. Our customers ***Rely On Us*** to improve the business of health care so they can focus on improving the health of patients.

*Proud to be a FORTUNE® 2015 World's Most Admired Company*

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