LEASE NEGOTIATION CUSTOMER CASE STUDY

Name: Dr. Scott T., DDS
Location: San Francisco, CA
Stage of Career: Mid-Career
Goal: Lease Renewal

NEGOTIATED $800K IN POTENTIAL SAVINGS FOR DR. T. | ROI: 7,900%

Tenant Improvement Allowance: $6,320
Rental Rates: Below Avg. Market Rates
Lease Term: 10 year
Options to Renew: 1 x 5 year

WHY CHOOSE CIRRUS?
- Rental Savings Since Inception: $480 Million+
- Years’ Experience: 20+ years
- Dental Leases Reviewed: 25K+
- Dental Leases Negotiated: 12K+

"Incredibly, Cirrus secured a much longer lease than I assumed possible, and with rental rates below what is considered market in San Francisco. They also had the landlord strike or rework much of the old lease to my benefit." - Dr. Scott T.

Questions about your upcoming dental office renewal or negotiation with your landlord? Call us for a complimentary lease chat by dialing 1.800.459.3413 or visit www.cirrusconsultinggroup.com.