



Allergy practice saves over **\$121,000** using **Demolizer[®]** technology.

See page two for details!

Start Saving Money Today

Eliminate your hauling costs and start saving money today. The Demolizer[®] II is the only technology that allows you to safely dispose of both sharps and red bag waste right at your facility while saving you money.

"The use of the DEMOLIZER[®] System virtually eliminated our liability and has given us peace of mind. It reduces staff exposure to airborne bacteria from stored medical waste."

*~Mary Lu G.
Office Manager, Multi-Physician Practice*

The Demolizer[®] II provides you the Savings, Safety, Simplicity, and Security you need in managing your biomedical waste while protecting the environment.

Make Your Facility Safer

- Eliminate your need to store biomedical waste onsite **until pickup.**
- Eliminate bacteria from multiplying every 20 minutes while stored and **waiting for pickup.**
- Eliminate excess handling of infectious waste by your staff and risk of exposure to your patients while stored and **waiting for pickup.**

"We have had the Demolizer[®] System in operation for several months. It is comforting to know the system is environmentally friendly. The system is easy to use and I am pleased that it has an intrinsic tracking system as well."

*~Gloria G., Ph.D., D.M.D., F.A.G.D.
Dental Director, Community Health Center*

Secure Your Confidence In A Proven Technology

- Meets or exceeds all EPA, OSHA, and CDC guidelines.
- Is approved or meets requirements for treatment by 76 governmental agencies in 46 states.
- Patented, proven solution with over 300,000 completed processes.
- The EPA's Resource Conservation and Recovery Act of 1976 makes you liable for the proper disposal of your biomedical waste. With the touch of a button, the Demolizer[®] II eliminates your cradle-to-grave liability.

"The system eliminates the cradle-to-grave liability, which, with all the recent controversy, is a big plus."

*~Kathleen P., RN
Asthma and Allergy Center*

Make Your Waste Disposal Simpler

- Process waste with the push of a button, allowing you to simply throw it in the trash.
- Simplify and reduce daily waste disposal procedures.
- Demolizer[®] II technology automatically documents and stores state-required records for easy state-required compliance.



The Demolizer[®] II

D2DM000

Item Code: 1069788

Eliminate up to 100% of Your Biomedical Waste Hauling Costs!

A Connecticut allergy practice with three facilities[▲], has used Demolizer[®] technology since 1997.

In 2006, they upgraded to the improved Demolizer[®] II system at all three facilities. For over 10 years, they have not paid for biomedical waste hauling and we estimate they've saved \$121,344 - that's over \$40,000 per facility!



The Demolizer[®] II
D2DM000
Item Code: 1069788

| | <u>Average Monthly Cost*</u> | <u>Annual Savings</u> |
|---|------------------------------|-----------------------|
| 1997 | \$ 265 | \$ 3,176 |
| 1998 | \$ 279 | \$ 3,344 |
| 1999 | \$ 293 | \$ 3,520 |
| 2000 | \$ 309 | \$ 3,705 |
| 2001 | \$ 325 | \$ 3,900 |
| 2002 | \$ 342 | \$ 4,105 |
| 2003 | \$ 360 | \$ 4,321 |
| 2004 | \$ 379 | \$ 4,549 |
| 2005 | \$ 399 | \$ 4,788 |
| 2006 | \$ 420 | \$ 5,040 |
| <u>Total Savings per Facility</u> | | \$ 40,448 |
| <u>Total Savings for Three Facilities</u> | | \$121,344 |

*Based on Connecticut biomedical waste hauling costs averaging \$420 per month per facility in 2006, adjusted for inflation 5% each year for the previous 10 years

How much can your facility save?

Contact your Henry Schein Representative or fill out the information on page three for your FREE Cost-Savings Analysis.



866.525.BMTS bmtscorp.com



Due to the tremendous demand for our product and in respect for our customers' privacy, BMTS does not disclose customer or facility names. Please contact us for reference requests.

Demolizer® II Patented Technology Innovative Solutions to Biomedical Waste Management

Current Customer Categories

- Allergists
- Family Medicine
- OB/Gyn
- Orthopedic Surgeons
- Pediatricians
- Primary Care
- Dentists
- Oral Surgeons
- Skilled Nursing Care Facilities
- Orthodontists
- Dermatologists
- Plastic Surgeons
- Veterinarians
- Sports Facility

Every facility that generates biomedical waste must properly dispose of it per state and local regulations.



Demolizer® II Features and Benefits

| | |
|------------------------|---|
| Quick Setup | <i>No special assembly required.</i> |
| Simple Installation | <i>Plugs into standard electrical outlet.</i> |
| Tabletop Design | <i>Fits easily on counter top or small cart, requiring minimal space.</i> |
| Advanced Engineering | <i>Quiet while operating at comfortable ambient external temperature.</i> |
| Dry Heat Technology | <i>No chemicals or liquids required.</i> |
| Dual Filtration System | <i>Eliminates unwanted waste odors and airborne bacteria.</i> |
| Smart Device | <i>Constantly self-monitors and controls all regulatory system requirements while processing.</i> |
| Warranty | <i>Two year standard plus three year extended.</i> |

How much will your office save?

Answer 2 simple questions for a **FREE** analysis on your annual savings.

1. How much do you spend on biomedical waste hauling each month? \$ _____
2. How often does your hauler pick up? _____

Fax, e-mail or call BMTS to receive your *FREE* report.

Name: _____

Phone: _____

Fax: _____

E-mail: _____

Best time to contact: _____

Henry Schein Rep: _____



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